# MAYER BROWN

# Runoff Deal Market Forum

2005 -

## Matt Kunish, EVP and Chief Business Development Officer, The RiverStone Group

With over 30 years of insurance industry experience, Matt leads the Risk & Service Solutions unit. He joined RiverStone in 2015 as Chief Actuary and now leads the Business Development and Services functions of the organization. Prior to RiverStone, Matt was the Chief Actuary for Fairfax affiliate Crum & Forster and was a consulting Actuary for Milliman and Deloitte working on a variety of consulting assignments in the US and Europe. Matt earned a BSc with Honors, in Mathematics and Economics from the University of Bristol and holds FIA, FCAS, FSA, and MAAA actuarial certifications. In his personal time, Matt is a big golf fan (and avid golfer), likes to hit the ski slopes in the winter, and explore new travel destinations with his wife and two children.



#### Michael Olsen, Partner, Mayer Brown

Michael Olsen is co-leader of Mayer Brown's Litigation & Dispute Resolution practice and coleader of Mayer Brown's Mass Tort & Product Liability practice. He is a skilled trial lawyer who focuses his practice on mass and toxic tort litigation, but also represents national and multinational corporations in complex commercial litigation including securities and commodities litigation, purchase and sale agreement disputes, and general business litigation. Currently, Mike represents The Big Ten Conference in the NCAA Student-Athlete Concussion Litigation (MDL 2492). In addition, Mike was appointed by the Court to serve as lead counsel for all of the conference defendants in the MDL. Mike also serves as national counsel for a chemical manufacturer in its litigation involving the sale of PFAS chemicals. Mike also serves as national counsel for Union Carbide Corporation with respect to its historic sales of products containing asbestos. Mike is responsible for developing and implementing the national defense strategy. managing thousands of product liability cases across the country, and leading trial teams in difficult jurisdictions. Mike recently obtained a defense verdict for Union Carbide in a Los Angeles jury trial, and secured a summary judgment victory on the eve of trial in a consolidated mass tort action involving approximately 8,000 plaintiffs. Mike was also one of the lead counsel for Medtronic, Inc. in In re: Medtronic, Inc. Sprint Fidelis Lead, Product Liability Litigation (MDL 1905) with primary responsibility for building the defense of federal and state product liability claims. Mike has also represented pharmaceutical and medical device companies in connection with disputes regarding vaccines and litigation involving a drug in clinical trials; developed the national defense for a Fortune 100 company in connection with its silica premises litigation; represented YUM Brands in connection with a massive food recall at its KFC stores in China, Taiwan and Thailand; conducted a mock trial regarding occupational benzene exposure; and developed, coordinated and hosted a client seminar on nanotechnology relating to patent and product liability litigation. In addition to his mass tort and product liability practice, Mike has served as lead trial counsel in a successful securities fraud trial, secured a defense verdict after a full bench trial for United Airlines in a \$150 million post-acquisition dispute, obtained a multimillion dollar verdict in a commercial dispute after a several-week jury trial in the Northern District of Illinois, and successfully handled numerous arbitration proceedings. Mike has been recognized in The Best Lawyers in America, Benchmark, Legal 500 and other publications.



# Seth Ruff, Head of Legacy and Structured Reinsurance, Howden Re

Seth Ruff is Howden Re's Head of Legacy & Structured Reinsurance, leading a dedicated, global team of run-off and structuring professionals. Seth joined TigerRisk in 2017, charged with expanding the firm's structuring capabilities. Seth joined from Swiss Re, where he spent 16 years, most recently as Managing Director, President of US P&C Core Partners Group, and President of Swiss Re Underwriters Agency, Inc. In this role, Seth led a team of client managers and underwriters with responsibility for a multi-billion-dollar portfolio of P&C treaty reinsurance. Seth began his insurance industry career as an actuarial consultant with PricewaterhouseCoopers in San Francisco and London. Seth is a Fellow of the Casualty Actuarial Society and received bachelor's and master's degrees in mathematics from California State University.



## Vikram Sidhu, Partner, Mayer Brown

Insurance and reinsurance companies rely on Vikram Sidhu for counsel on corporate and regulatory insurance matters. He regularly works on sales and acquisitions of insurance and reinsurance companies and portfolios of insurance business, including legacy/runoff transactions. He has worked on a wide range of transactions involving both US and non-US acquirers and sellers in a number of different lines of insurance (property and casualty, life and health, mortgage insurance and others). Clients turn to Vikram for advice on insurance businesses and products such as cyber, new climate risks, parametrics and trade credit. Vikram also regularly advises insurtech clients on the establishment and growth of their businesses as well as large tech companies on insurance products and businesses. Vikram is a transactional and regulatory specialist with an impressive client base that includes insurance carriers and global corporations. He regularly advises on M&A, joint ventures and reorganizations In addition,

Vikram advises clients on the full range of insurance regulatory issues under US states' insurance laws and regulations, such as insurance holding company regulations, surplus lines and other non-admitted insurance, change in control and redomestications, innovation (including artificial intelligence), development of new insurance products, insurance captives, insurer insolvency and run-off of existing liabilities, and insurance producer licensing and regulatory compliance. Clients served by Vikram include Arch, AXA XL, QBE and SiriusPoint.



#### Juliana Toes, Associate, Mayer Brown

Juliana Toes is an associate in the Corporate & Securities practice in New York and a member of the Global Insurance Industry Group. She specializes in insurance regulatory and transactional work and regularly works on sales and acquisition of insurance and reinsurance companies and portfolios of insurance business, including legacy/runoff transactions.



#### Rebecca Wilkinson, Director, PwC

Rebecca is a Director within PwC's Corporate Liability Restructuring Team, specialising in helping Financial Services Companies restructure and deal with legacy liabilities. She previously spent two years on secondment working in the Chairman of PwC UK and Middle East office, which included supporting the Chairman in the development of the firm's four year strategy, as well as assisting in navigating the firm's response to Brexit and Covid. Prior to this, Rebecca worked in PwC's Actuarial Insurance Team, providing clients with Exposure Management support and leading Solvency II model validation engagements. Rebecca graduated from the University of Oxford with a Masters in Geography.